

6137 North Quadrangle
105 S. State St.
Ann Arbor, MI 48109
October 19, 2013

Ms. Devin Carter
1800 Sherman Ave. Suite 700
Evanston, IL 60201

Dear Ms. Carter,

When I learned that ZS Associates truly invests in the development of its consultants, I knew I had to learn more about the opportunities that the company offered. After further research, I am even more convinced that I would be a perfect fit within your exceptional organization. As a sophomore majoring in economics in the LS&A program at the University of Michigan, I am confident I would be able to complement and contribute to this unique culture and build a career within the company, for it coincides with my own personal values and desire to continuously learn and develop. I have enhanced my skills in three areas in particular that I know you are looking for in a candidate: analytical skills, teamwork skills, and leadership capabilities.

Analytical Skills. As an intern at Edward Hospital and Health Services, I sharpened my analytical skills by performing an analysis of patient wait time data for an immediate care center in Bolingbrook, IL. After synthesizing the hourly data in two-week intervals, I discovered patterns of high wait times during similar hours. Consequently, I realized the need to make operational improvements and a series of leadership initiatives were designed to eliminate this problem to decrease wait times.

Teamwork Skills. As an executive committee intern of Central Student Government, I oversaw and collaborated with a team to develop a comprehensive diagnosis for the lack of student engagement with the organization. Through weekly meetings and discussions, we worked together to come up with a series of solutions. We then came together as a team to present our findings to the next administration.

Leadership Capabilities. I am also able to foster results as a leader and see a project through its lifecycle. I served as one of the risk management chairs of Alpha Kappa Psi, where I ensured that our 110+ member fraternity's events comply with all national fraternity bylaws and directives. Additionally, I helped lead a team to revise the chapter's bylaws in order to improve our efficiency and to better reflect our chapter's procedures.

I am confident that these three skills, coupled with my work ethic and maturity, will enable me to succeed in the company's Business Associate Internship. Given my enthusiasm for ZS Associates' values, I would welcome the opportunity to contribute the company, just as ZS contributes to the growth and development of its employees.

Thank you for your time and consideration; I look forward to hearing from you.

Sincerely,

Brendan Montgomery
(630) 917-1557
bmmont@umich.edu